

Said and done.



You can count on it.



SPAETER Oberhausen
A company of the SPAETER Group

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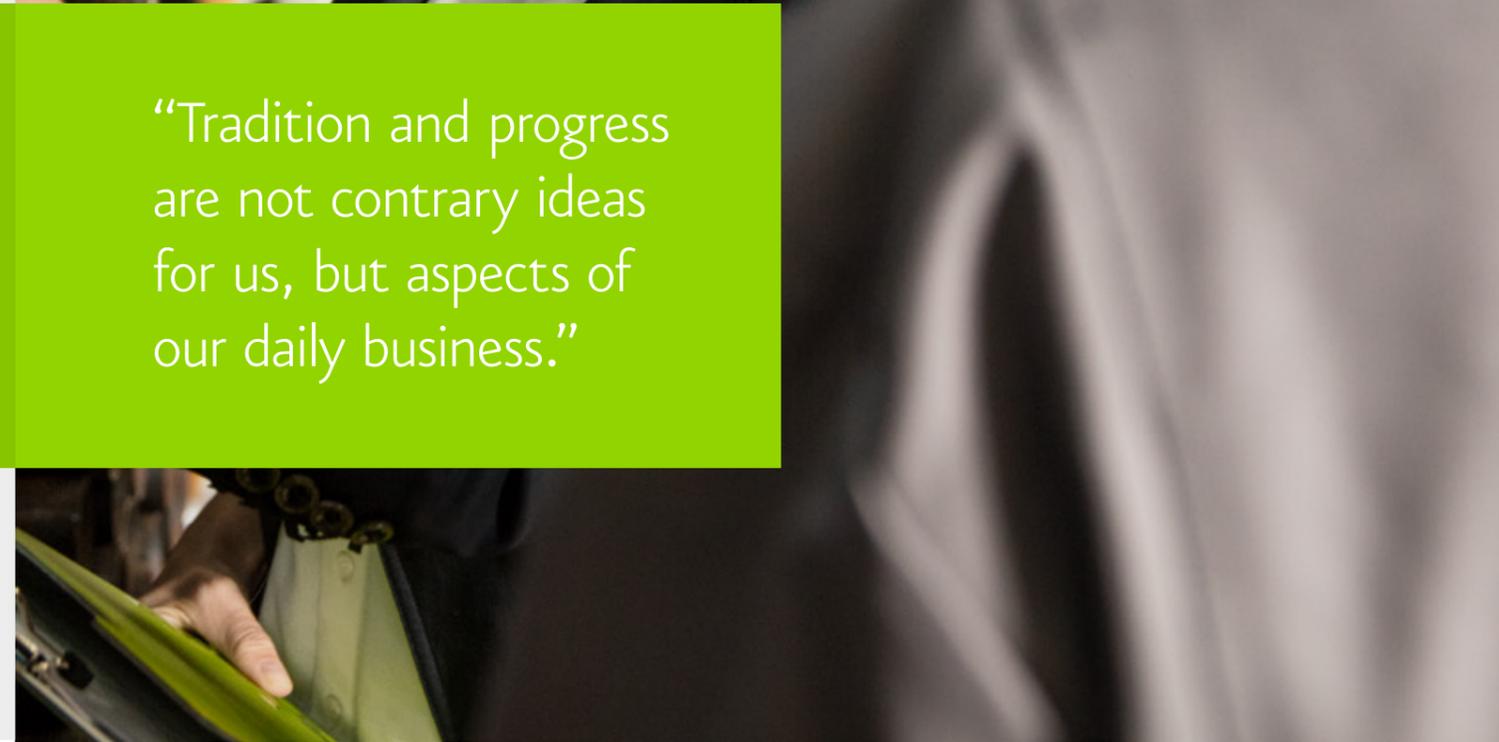
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“Tradition and progress are not contrary ideas for us, but aspects of our daily business.”



Why we do
what we do

Mission and Vision

What are we really good at?
Steel and partnerships

Steel is our forte, and that is how it has been for more than 140 years – internationally, across Germany and in our region. We are one of the top 500 companies in Germany in terms of turnover, and we use our size to meet the needs of our customers. In our view, you have to do things correctly if you are sure that you are doing the right thing.

Our organisation includes international businesses as well as local specialists that you would recognise by name. We are a large corporation, but also part of the SME sector. That is important to us. There are many generalists and specialists in the world, but we are both at the same time. As a result, we are able to do what we do.

Close personal relationships are especially valuable when the going gets tough. At such times, you need someone you can rely on fully and who can keep a cool head. We are there when it matters. Whenever the stakes are high, our customers can place a high level of confidence in us. That means a great deal.

“Trust is the
greatest factor
for us. And steel,
of course.”



Said and done.

The SPAETER Group is a privately owned steel trading company. This means we are not influenced by the interests of steel producers. As a result, we are able to operate however we like – with minimal red tape, in collaboration with strong partners and very much in the interests of our customers. For us, whatever our customers need is what counts. We listen carefully and get the job done. We are pleased to share what we know about market and product development with our customers. Well-informed customers know they are dealing with a good team. At the same time, communication on equal terms is a matter of personal importance.



We are passionate
about steel.

SPAETER Oberhausen



At our site in Oberhausen, we see ourselves as both a generalist and a specialist. We have 2,995 different items in stock for you with warehouse space covering around 46,500 square metres. Furthermore, we will take care of your specific requests. And that is a promise.

We adhere to tried-and-tested methods but remain open to new ideas. In our experience, this is not possible without close personal relationships. As you can see, 'steel' and 'passionate' can appear in the same sentence.

At Oberhausen, we do not follow every trend, but constantly work on projects for the future. Such a strategy calls for both experienced and young employees, and our team in Oberhausen has now grown to 160. To ensure that every good idea is heard, we operate with a level hierarchy. You can be sure that we will give you everything – except empty promises.

ADVANTAGES FOR YOU IN OBERHAUSEN

We focus on the traditional trading of rolled steel and pipes, with a sales area that extends into almost all areas of Germany and the EU 27. In addition to a deep and extensive range of products in stock, you can rely on services such as preprocessing and material testing, which we offer from the warehouse. We also work together with reputable, professional partners to offer various other services. Looking beyond our warehousing approach, it probably goes without saying that you will also receive first-class commercial and technical support for contract and project transactions. In other words, your requirements are our joint solution.

- Product diversity with a broad and deep range
- Speedy processing of your requirements
- Short delivery times from site or our external warehouses
- A network of well-known suppliers and service providers
- Reliability and freedom to act thanks to the size of the corporate group
- Personal support

What kind of company are we? A company that delivers its promises. In that sense, steel has a lot in common with us: it has a long tradition and can be used to build the future.



“You know best what you need, and with us you will get it. We are a reliable partner when it comes to meeting your needs and preferences. Let’s shake on it.”

General Manager in Oberhausen:
Thorsten Zensen
t.zensen@spaeter-oberhausen.de

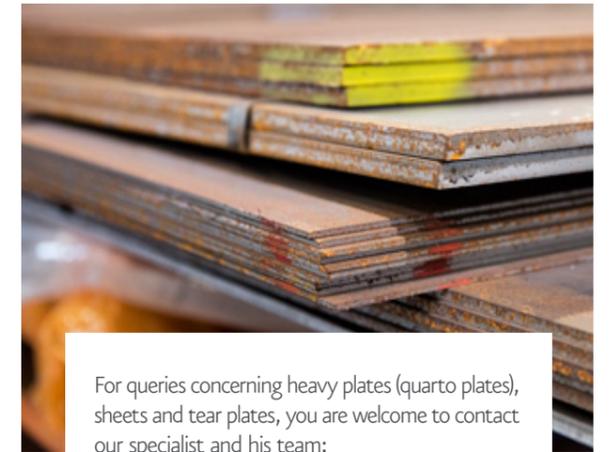
„Not available?“ Not with us.

Oberhausen Product Portfolio

Put simply, if there is anything you need, we can get it for you. Each product area is tailored and customer-oriented: management, domestic, export, sections, scheduling and processing. Our product range is closely aligned with a large number of processing options and services. Contact us today.

‘Even if we do not always have everything in stock, we know where to get it quickly.’

FLAT PRODUCTS



For queries concerning heavy plates (quarto plates), sheets and tear plates, you are welcome to contact our specialist and his team:

Tobias Tenberken
t.tenberken@spaeter-oberhausen.de

LONG PRODUCTS

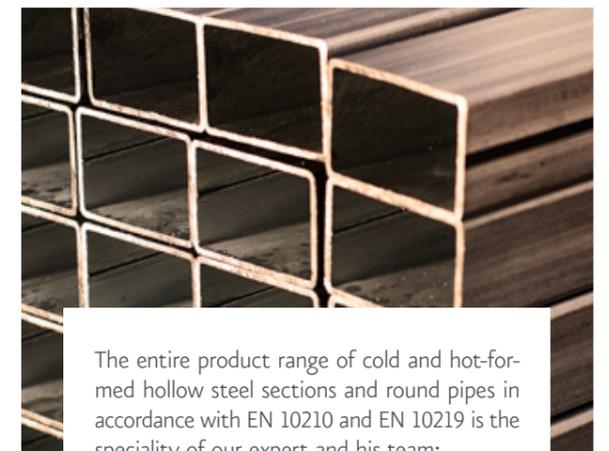


For S235JR and S355J2 steel beams and merchant bars as well as S355G11+M beams in offshore quality, please contact our experts and their team:

Ralf Kaufmann (warehouse orders)
r.kaufmann@spaeter-oberhausen.de

Ralph Keller (section, contract and project orders)
r.keller@spaeter-oberhausen.de

PIPE PRODUCTS



The entire product range of cold and hot-formed hollow steel sections and round pipes in accordance with EN 10210 and EN 10219 is the speciality of our expert and his team:

Christian Maas
c.maas@spaeter-oberhausen.de



Quantity?
Speed?
Specialities?
No problem!

Our Services

Is there a magic formula for customer satisfaction?

For us at Oberhausen there most certainly is. Here we are constantly analysing the domestic and international procurement market. Thanks to this purchasing expertise, we always have the right stock for you – at the right place and at the right time. Our internal and external logistics systems have been especially tailored to your needs. The same is true of material preprocessing. Furthermore, we can provide you with an independent assessment of the global steel market. After all, we hope to be more to you than a supplier of rolled steel and pipes. We want to be your partner. Sincerely.

LOGISTICS



For us, the punctual delivery of goods means just in time. We achieve this either with our own fleet or through carefully selected, qualified partner companies that are just as good.

PRODUCT RANGE AND QUANTITY



Our range of products in stock boasts both quality in quantity with 2,995 items at our site in Oberhausen or in our external warehouses. Short-term product line gaps are resolved quickly and easily through factories or sister companies in the SPAETER Group. It could not be simpler.

CUSTOM SOLUTIONS



In Oberhausen, we are proud of the fact that we can almost always supply what our customers need – even if it is a complex order. Large volumes, special lengths or special grades? We can see to it. Our specialists in section, contract and project orders provide the highest level of commercial and technical advice. In particular, we are guided by the motto: ‘Not available?’ – not with us.

Our History

SPAETER Oberhausen

It all started with an idea. Then the company was founded. A few years later came the steel.



1960

All hands to deck! Carl Spaeter GmbH goes into operation.



1962

1972

The company grows, creating the need for an office building. No sooner said than done: construction work is complete by 1973.



Warehousing capacity constantly grows in importance, resulting in repeated expansion. Construction of Halls 3 to 9 is complete in 2004, while Halls 2 and 2a are ready in 2005.



1963 – 2005

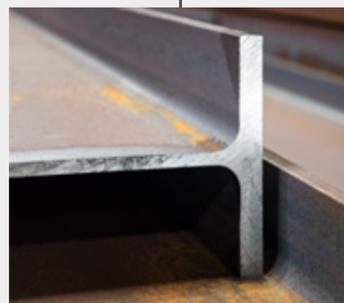
today

1875



Born in Thuringia, Carl Spaeter writes the first chapter of the SPAETER success story by establishing the company. With 16 locations across Germany, the story continues to this day.

from 1970



Decades of experience and strategic investment in the development of modern technology pay dividends: SPAETER becomes a major dealer of long products.

from 1980 from 1990 1998



The flat and aluminium semi-finished range completes the product portfolio. SPAETER thus becomes a full-range supplier that customers of the group can rely on at all times.



SPAETER does not follow every trend, but stays true to its course. The company is nevertheless closely connected to the market and guided by customer preferences. As a result, pre-processing capacity is expanded to include work with stainless steel.



SPAETER is a family company. Nothing has changed on that front. Irmhild Spaeter becomes a partner, representing the sixth generation of management of the SPAETER Group to this day.

6. Generations SPAETER



Hand on heart:
why SPAETER?

What make us unique

Carl Spaeter started something in 1875 that we still stand by today: finding common solutions in the steel business with customers, employees and suppliers. He had a very keen sense for how to combine his vision with financial security.

Despite our growth, we see no reason to change Carl Senior's recipe for success. Indeed, our size now allows us to realise the vision of not just one person, but many people. These include our partners and customers – because we work on anything we think is a good idea. Ultimately, this means that tradition and future-oriented experimentation can exist side by side.

Making customers happy is only possible if you can think and work freely. For that reason, we only work with partners in cases where the collaboration feels appropriate, and apply what we consider to be the right methods. Such an approach has earned the trust of our customers. Are you interested? If so, we look forward to meeting you.

“Our business plan?
Complete reliability.
You can count on it.”



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